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Florian Heiss

Employment and Positions

- since 10/2012 Full Professor (W3), University of Düsseldorf, Germany
- since 02/2012 Senior Fellow, Max Planck Institute for Social Law and Social Policy, Munich, Germany
- seit 10/2011 Research Economist, National Bureau of Economics Research, Cambridge, MA
- 2009–2012 Full Professor (W3), University of Mainz, Germany
- 03/2007–10/2007 Visiting Scholar, University of California, Berkeley, Department of Economics
- 09/2005–09/2009 Assistant Professor (*Akademischer Rat a.Z.*), University of Munich

Education

- 07/2005 Ph.D. (*Dr. rer. pol., summa cum laude*), University of Mannheim, Germany. Thesis Title: “Essays on Specification and Estimation of Latent Variable Models”.
- 04/2000 *Diplom-Volkswirt* (equiv. MSc in Economics), University of Mannheim, Germany.
- 09/1998–06/1999 Visiting Student, University of California, Berkeley

Grants, Honors, Scholarships

- 2012 “Excellence in Refereeing Award” *American Economic Review*
- 2011 Emerald Literati “Outstanding Author Contribution Award” for “The panel probit model: Adaptive integration on sparse grids”
- 2001 Teaching Award, University of Mannheim
- 1998–1999 McKinsey & Co. Inc.: Fellowship for Studies in Berkeley
- 1998–1999 German Academic Exchange Service (*DAAD*):Fellowship for Studies in Berkeley
- 2014–2019 German Science Foundation (*DFG*) Graduate School “Competition Economics” (DFG GRK 1974)
- 09/2013–09/2014 “The Long Reach of Education: Health, DI Participation, and Mortality” (PI: David Wise), National Bureau of Economic Research, NBER Disability Research Center Project #NB14-04

- 09/2011–08/2016 “The Joint Evolution of Health and Assets in Later Life” (Project Leader: David Wise), National Institute on Aging (NIA) P01 Grant #P01AG005842: “The Economics of Health, Wealth, and Well-Being” (PI: David Wise)
- 09/2011–08/2016 “Exploring the Dynamics of Health and Wealth Using Linked Administrative Data” (Project Leader: Daniel McFadden), National Institute on Aging (NIA) P01 Grant #P01AG005842: “The Economics of Health, Wealth, and Well-Being” (PI: David Wise)
- 09/2011–08/2016 “Health Dynamics, Intertemporal Choice, and the Demand for Prescription Drug Coverage” (Project Leader: Daniel McFadden), National Institute on Aging (NIA) P01 Grant #1P01AG033559: “An Economic and Behavioral Evaluation of Medicare Part D” (PI: Dana Goldman)
- since 2009 Various smaller grants for teaching and research projects

Publications

- Heiss, Florian, Steven F. Venti, and David A. Wise (2014). “The Persistence and Heterogeneity of Health Among Older Americans”. NBER WP No. 20306.
- Stowasser, Till, Florian Heiss, Daniel McFadden, and Joachim Winter (2014). “Understanding the SES Gradient in Health among the Elderly: The Role of Childhood Circumstances”. In: *Discoveries in the Economics of Aging*. Ed. by David A. Wise. University of Chicago Press. Chap. 5, pp. 187–221.
- Heiss, Florian, Adam Leive, Daniel McFadden, and Joachim Winter (2013). “Plan Selection in Medicare Part D: Evidence from Administrative Data”. In: *Journal of Health Economics* 32.6, pp. 1325–44.
- Kesternich, Iris, Florian Heiss, Daniel McFadden, and Joachim Winter (2013). “Suit the action to the word, the word to the action: Hypothetical choices and real decisions in Medicare Part D”. In: *Journal of Health Economics* 32.6, pp. 1313–1324.
- Vetter, Stefan, Florian Heiss, Daniel McFadden, and Joachim Winter (2013). “Risk attitudes and Medicare Part D enrollment decisions”. In: *Economics Letters* 119, pp. 128–132.
- Stowasser, Till, Florian Heiss, Daniel McFadden, and Joachim Winter (2012). “‘Healthy, Wealthy and Wise?’ Revisited: An Analysis of the Causal Pathways from Socio-economic Status to Health”. In: *Investigations in the Economics of Aging*. Ed. by David A. Wise. University of Chicago Press. Chap. 8, pp. 267–320.
- Heiss, Florian (2011). “Dynamics of Self Rated Health and Selective Mortality”. In: *Empirical Economics* 40.1, pp. 119–140.
- Heiss, Florian, Daniel McFadden, and Joachim Winter (2011). “The Demand for Medicare Part D Prescription Drug coverage: Evidence from Four Waves of the Retirement Perspectives Survey”. In: *Explorations in the Economics of Aging*. Ed. by David A. Wise. Chicago and London: University of Chicago Press, pp. 159–182.
- Heiss, Florian (2010). “The Panel Probit Model: Adaptive Integration on Sparse Grids”. In: *Advances in Econometrics, Vol. 26: Maximum Simulated Likelihood Methods and Applications*. Ed. by William Greene and R. Carter Hill. Emerald, pp. 41–64.
- Heiss, Florian, Daniel McFadden, and Joachim Winter (2009a). “Mind the Gap! Consumer Perceptions and Choices of Medicare Part D Prescription Drug Plans”. In: *Research Findings in the Economics of Aging*. Ed. by David A. Wise. University of Chicago Press, pp. 413–481.
- (2009b). “Regulation of Private Health Insurance Markets: Lessons from Enrollment, Plan Type Choice, and Adverse Selection in Medicare Part D”. NBER WP No. 15392.

- Heiss, Florian (2008). “Sequential Numerical Integration in Nonlinear State Space Models for Microeconomic Panel Data”. In: *Journal of Applied Econometrics* 23.3, pp. 373–389.
- Heiss, Florian and Viktor Winschel (2008). “Likelihood Approximation by Numerical Integration on Sparse Grids”. In: *Journal of Econometrics* 144.1, pp. 62–80.
- McFadden, Daniel, Joachim Winter, and Florian Heiss (2008). “Consumer-Directed Health Care: Can Consumers Look After Themselves?” In: *Swiss Journal of Economics and Statistics* 144.3, pp. 285–307.
- Heiss, Florian, Axel Börsch-Supan, Michael Hurd, and David Wise (2007). “Pathways to Disability: Predicting Health Trajectories”. In: *Health at Older Ages: The Causes and Consequences of Declining Disability Among the Elderly*. Ed. by David Cutler and David Wise. University of Chicago Press.
- Heiss, Florian, Daniel McFadden, and Joachim Winter (2006). “Who Failed To Enroll In Medicare Part D, And Why? Early Results”. In: *Health Affairs* 25, w344–w354.
- McFadden, Daniel, Florian Heiss, Byung-hill Jun, and Joachim Winter (2006). “On testing for independence in weighted contingency tables”. In: *Medium for Econometric Applications* 14.2, pp. 11–19.
- Winter, Joachim, Rowilma Balza, Frank Caro, Florian Heiss, Byung-hill Jun, Rosa Matzkin, and Daniel McFadden (2006). “Medicare prescription drug coverage: Consumer information and preferences”. In: *Proceedings of the National Academy of Sciences* 103.20, pp. 7929–7934.
- Heiss, Florian, Michael Hurd, and Axel Börsch-Supan (2005). “Healthy, Wealthy, and Knowing Where to Live: Trajectories of Health, Wealth and Living Arrangements Among the Oldest Old”. In: *Analyses in the Economics of Aging*. Ed. by David Wise. University of Chicago Press, pp. 241–275.
- Börsch-Supan, Axel, Florian Heiss, and Joachim Winter (2004). *Akzeptanzprobleme bei Rentenreformen*. Köln: Deutsches Institut für Altersvorsorge.
- Heiss, Florian and Jens Köke (2004). “Dynamics in Ownership and Firm Survival”. In: *European Financial Management* 10.1, pp. 167–195.
- Börsch-Supan, Axel, Florian Heiss, Alexander Ludwig, and Joachim Winter (2003). “Pension reform, capital markets, and the rate of return”. In: *German Economic Review* 4.2, pp. 151–181.
- Heiss, Florian (2002). “Structural Choice Analysis with Nested Logit Models”. In: *Stata Journal* 2.3, pp. 227–252.
- Heiss, Florian, Axel Börsch-Supan, and Miki Seko (2001). “Housing Demand in Germany and Japan”. In: *Journal of Housing Economics* 10.3, pp. 229–252.